July 2020 ISSUE 10 VOLUME 19 Nº 226 Established in 2001



Greetings all.

From what we can gather, most nurseries seem to be tracking pretty well. However, a concern has emerged regarding maintaining this positive momentum. Specifically continuity of plant material for future sales. Whilst everyone seems to be really busy dispatching plants, many are way behind on production! Everyone missed out on any sort of activity for most of April. However, as an industry, we don't seem to have the labour resource to manage even a modest increase in demand and still maintain production levels. The result appears to be production being two months behind on previous years and stock becoming scarce. Our sales seem to support this prognosis, but the real issue is can nurseries catchup? McHort have plenty of stock on hand, despite strong demand and we are planning our inventories to meet strong future demand. Please be aware however that prices are going to rise. Not because of anything within our control, but simply down to things like big hikes in Road User Charges, importation fees and a volatile dollar. You might have to consider your pricing structures too!

Cheers and good growing.

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